



Company Presentation

Printec Group is a leader in **business-to-customer transaction technologies** in Central and Eastern Europe, offering a **wide range of technology solutions** that help improve human interactions, making everyday life easier.

Through our solutions and services we **enable businesses to leverage innovative technology** in order to provide **superior customer experience** and at the same time **achieve operational efficiencies and regulatory compliance**.

500+
clients

30
Years

€ 105m
Group
Revenue

430,000
POSs

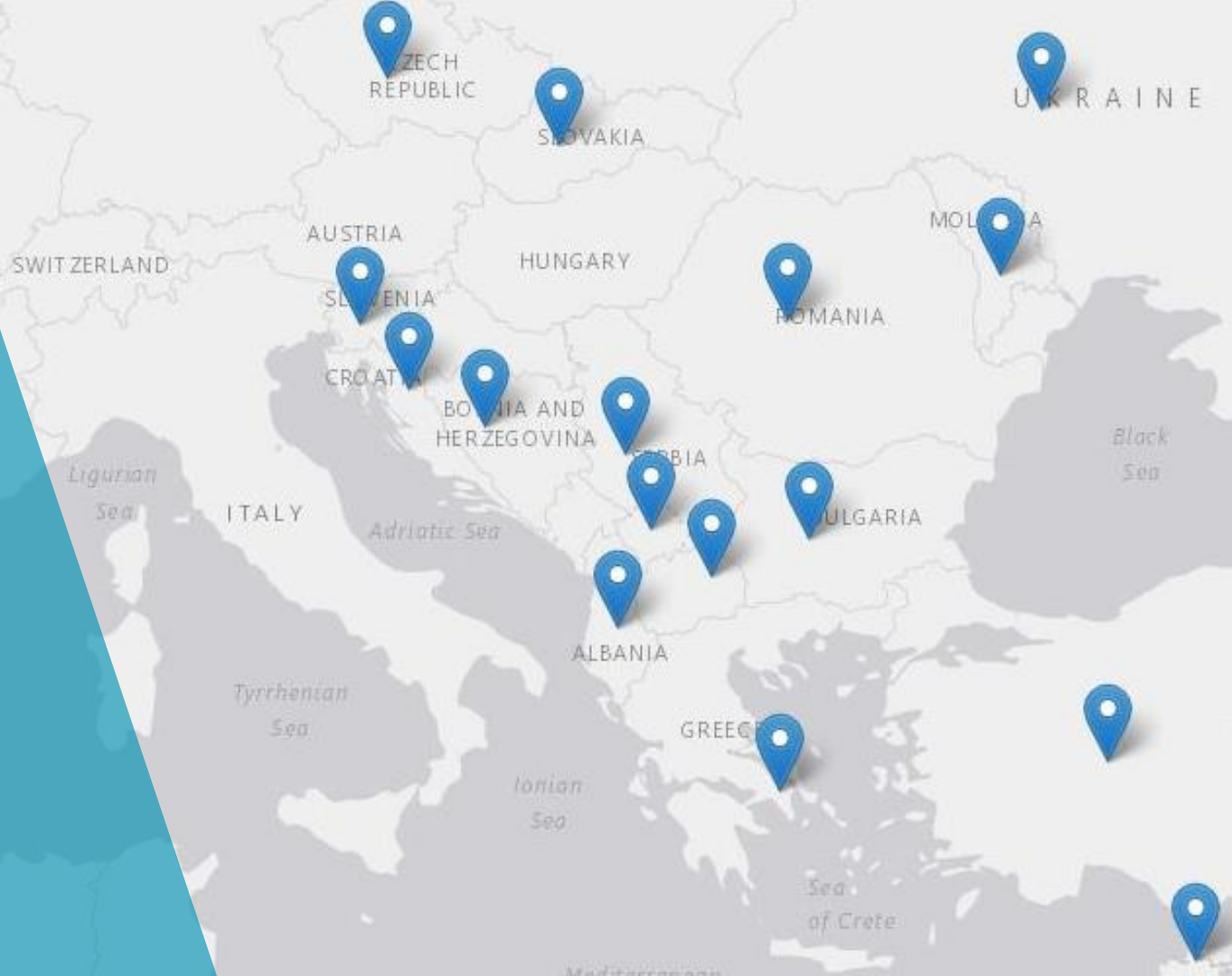
17
Subsidiaries

2,300,000
Daily
Transactions

900+
Employees

26,250
ATMs

€ 13.8m
EBITDA



17 Central & Eastern European Countries

- Albania
- Austria
- Bosnia
- Bulgaria
- Croatia
- Cyprus
- Czech Republic
- F.Y.R.O.M
- Greece
- Kosovo
- Moldova
- Romania
- Serbia
- Slovakia
- Slovenia
- Turkey
- Ukraine

Innovation is in our DNA

We invest in R&D

We design and develop innovative software products, which add value to existing and potential customers.

Software Development

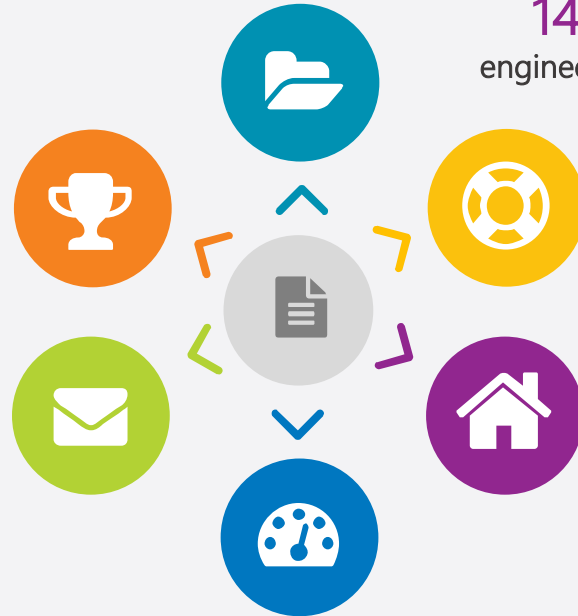
- Core Design & Development
- Projects Development Team
- 3rd Level Support Team
 - QA
 - Technical Analysis
 - Technical PM

We have many FIRSTS!

The 1st bank loyalty schemes in Greece & Bulgaria

The 1st self-service info kiosk used for payment of taxes, duties and fines with a credit card in Eastern Europe

The 1st contactless payments projects in Greece



140+ professional services engineers located in 14 SEE countries

We work with partners and customers who are leaders in their fields

We create solutions to meet market needs

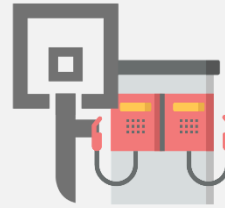
Industries



Financial Services



Retail



Petrol



Transportation



Working with
the best

Our Customers



"What Our Customers Are Saying"



With FICO-TONBELLER's AML platform, we are taking an important step towards updating and enhancing our systems in order to comply with regulations and safeguard the Bank from illegal money trafficking in a cost - effective way. We feel that our control system has been strengthened with regards to interbank checks. We are very pleased with the quality, professionalism and speed of the Printec implementation team.

*Christos Lygeros
Compliance Division Manager, Alpha Bank*



We were impressed with the APTRA OptiCash solution but what impressed us most was the NCR and Printec teams expertise and commitment to understand our operations and not rest until they had delivered a solution that met our needs.



*Liljana Pušelj
Head of Cash Management Group
(Project Manager for the
implementation of OptiCash in Erste
bank)*



Our Main Partners



Verifone®

FICO®

GLORY.

 **INETCO**®

ses imagotag

"What Our Partners Are Saying"



When it comes to the implementation of Governance, Risk & Compliance solutions for banks and insurance companies Printec Group is one of the most valued and important certified partners.

*Torsten Mayer, VP
Solution Sales, FICO
Germany*



We are working together with Printec more than 20 years. This long-standing and successful partnership brought added value and success to both of the companies over the years.

*Onur Altinbas,
Sales Director
South Eastern Europe,
Russia & CIS*



At NCR, we strive to make the everyday easier. Together with Printec Group, we are committed to providing innovative solutions that create measurable and sustainable business value for our customers.

*Mike Kozel,
Sr. Director of Global
Channel Enablement*



Our business solutions

Key Business Solutions



e-Payments



Analytics & BI



Security & Compliance



Digital Transformation



Self-Service Channels



e-Payments

EFT-PoS Terminals and PinPads

A wide variety of devices for card payments acceptance (countertop, portable, mobile)

Switching

An intelligent transaction processing platform that is used to acquire, route and switch, and authorize transactions.

Loyalty

Real-time identification of customers, purchasing patterns and services usage.

E-commerce

A flexible and certified authentication platform for web banking, transaction signatures and online payments.

Fleet Cards Lifecycle Management System

An end-to-end platform that allows businesses to better manage their fleet cards and fuel expenses.

Customer experience over self service channels

Optimizing all channels through forecasting, targeted campaigns, extended services gives the end customer an improved overall experience.



Virtual Teller Stations

A station that can perform all teller transactions without the need of staff (monetary & non-monetary transactions).

Petrol Stations Outdoor Payment Terminals (OPTs)

Terminals that allow self-service when refuelling vehicles, and accept all means of payment (including fleet cards).

Self Service Kiosks

Kiosks that enable payments with a wide variety of payment options.

Smart Vending Machines

A variety of vending machines that accept all payment options, and provide different types of products.

ATMs

New generation ATMs, management and security solutions, network monitoring.

Self Checkout

A fast check-out process for consumers that allows retailers to re-assign employees where customers need them the most: in the store.



Self-Service Channels

A photograph showing a person at a self-checkout station in a store. The person is interacting with the kiosk, and a sign above the station reads "OUT".

Point of sale solutions

A complete set of retail solutions such as ECR POS, electronic shelf labels, scanners, price checkers and more.

E-Signature

Signing papers digitally offers a seamless and positive experience for customers and a cost-effective and secure solution for the business.

Self Checkout, Self Shopping

Complete solution for customer self-check out that releases staff for added-value service to the customer, and allows for increased operational efficiencies while increasing customer loyalty.

Digital signage and smart queuing

Solutions allowing businesses to deliver targeted messaging to customers and initiate meaningful conversations, while minimizing friction and idle time.

Virtual Teller Stations

A station that can perform all teller transactions without the need of staff (monetary & non-monetary transactions).

Cash & Coin Handling

Various solutions designed for the right counting, storing, securing and handling cash for banks or businesses of any size.

Digital Transformation



Anti-Money Laundering

A solution that effectively monitors customers' transactions to identify money laundering activities.

Risk Management

Based on risk ratings, appropriate measures have to be defined, to help minimize the risk and limit the monetary and reputational loss of misuse of products and services.

Know your Customer

Enabling financial institutions to create customer data and match them real-time with politically exposed persons, embargo and other lists.

Fraud Detection

Timely and accurate detection of fraudulent activity

Tax Compliance

Anti-Money Laundering, Know Your Customer, tax compliance – a complete set of solutions to ensure agreement with regulatory requirements.



Security & Compliance



Analytics & BI

Real-time transactions monitoring

Allows IT operations and support teams to monitor the performance of transactions across all self-service channels.

Real-time data analytics & monetization

Analytics over mobile network traffic and usage based on demographic as well as behavioral data.

Omni-channel transaction analytics

Channel managers and operations teams can better understand how customers use their self-service devices and digital banking applications.

Cash forecasting and optimization

Cash optimization & forecasting over all cash points (ATMs, branches, vaults).



Our professional services

Our Professional Services

Headcount/ coverage /
skills

Local presence

Knowledge and best practices
sharing

Regional delivery model



Scope of engagement

Projects/programs management

Business requirements elicitation and
technical consulting

Implementation consulting

Software design and implementation

IT service management

Customer Services

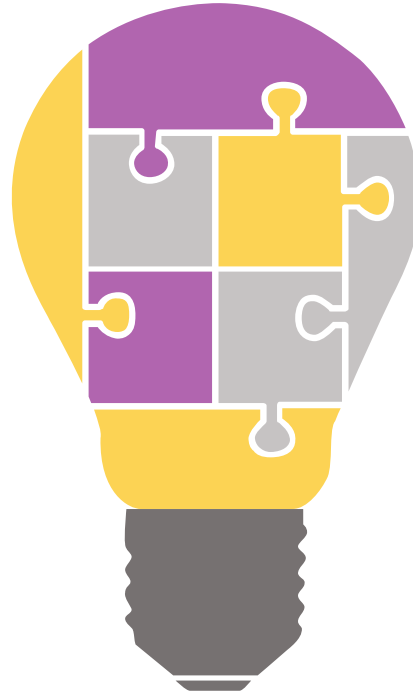
Headcount/ coverage / service excellence

Local presence and service centers

Knowledge and best practices sharing

Service excellence

500 engineers and 100 service centers



Scope of engagement

IT service management

Automated record keeping of service calls and repair performance

Spare parts stock in each country & stock of replacement units

Availability of extended hours support

Continuous engineer training

Software Product Development


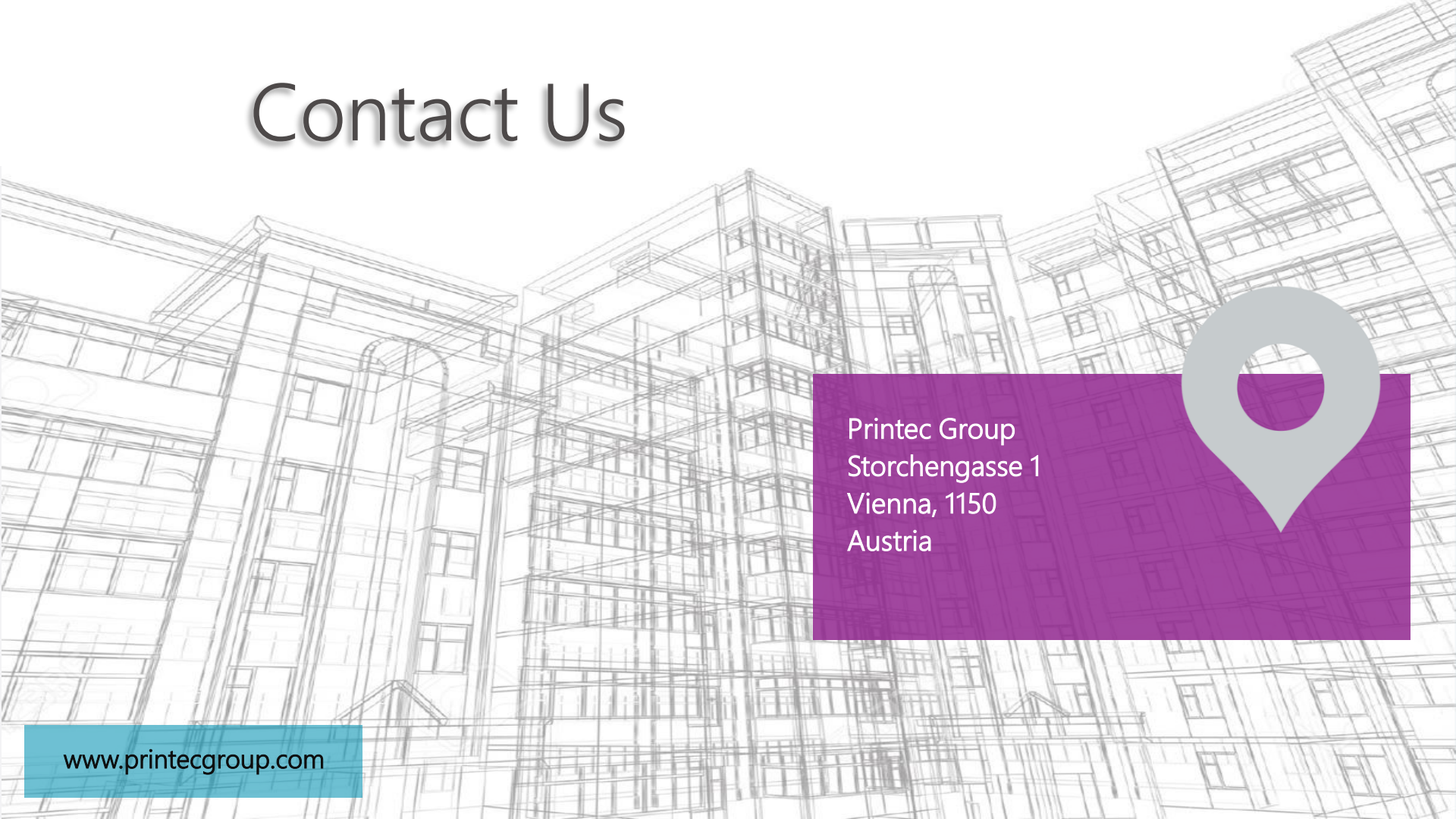
We have our own, **dedicated team of software developers** working on creating new products, or on customizing existing ones to the unique needs of our customers.

We have also developed our own software platform (Watch4) that includes a number of solutions:

- » Closed Loop Transactions (Fleet Management System)
- » Self-Service Kiosk platform for automated payments through kiosks
- » Terminal Management System
- » Incident Management System

We also develop secure ePayment solutions that can be implemented through POS devices and ATMs.

Contact Us



Printec Group
Storchengasse 1
Vienna, 1150
Austria

www.printecgroup.com

Thank you