



Athens, 22 November 2017

At IBM, progress is our passion. We're dedicated to helping the world work better. Interested in getting involved? You can - join our Software Group. Not only do our technical people offer some of the world's most innovative IT and business solutions, they interact with clients in a wide array of fields. From media to manufacturing, from government to finance, your opportunities are limited only by your imagination. Now it's time to show everyone how good you really are. Armed with the best possible training and products, you'll work with some of the most forward-thinking organizations in the world, ensuring that they have the right solutions, whatever their needs. Combine your skills with our products, and we will change the way the world does business. Join us.

Technical Professional for IBM Software (IBM Security)

IBM in Greece is interested in recruiting graduate or senior undergraduate students for an internship as a Technical Professional.

The selected candidate will work closely with the software group team to provide software solutions to client's needs, therefore contribute to their success. Primary responsibilities include:

- Develop and maintain knowledge to address client's business issues (business, industry or technology pressures) with solutions that improve the client's ROI.
- Articulate and/or demonstrate the benefits to the client of IBM products, solutions and/or services matched to the client's technical environment and needs.
- Create client value propositions which are tailored to the client's specific business need and technical environment and are superior to those of the competition.
- Assure proposed solutions would work in the client's technical environment.

The learning opportunities for the right candidate are: in depth knowledge of IBM Software product portfolio, experience in dealing with customers in a very challenging environment.

IBM is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. Are you ready to expand your world? www.ibm.com/jobs/europe

Please send your CV in English to kleftake@gr.ibm.com. Deadline for submission of CVs December 8th, 2017 For further information please contact Ms Eleni Kleftaki, + 30 210 6881370.