



Pre-Sales Consultant

i2s is seeking for highly driven, self-motivated, adaptable and resourceful individuals who will be great additions to an already dynamic, motivating and evolving environment in order to promote, sell, design and deliver innovative software solutions that result in significant improvements in our clients' performance. We need the candidate to be fast and flexible and to know or to be willing to learn what has to be done to meet our customers' needs.

i2s is offering continuous training and development, the opportunity to get involved with new technologies, a valuable professional experience and a competitive remuneration package tailored to the applicant's seniority and qualifications through a challenging and fun to-work-in international environment.

Description

- Identify and jump at the possibility of new business opportunities
- Build and maintain close professional relationships with new and existing customers
- Work with our team to truly understand our customers' needs and ensure the solutions we sell, deliver the outcome our customers expect
- Prepare and write sophisticated and persuasive proposals to customers
- Design and develop high-quality presentations using a variety of methods

Requirements

- University degree will be a great asset
- Excellent oral and written communication skills both in Greek and English language (absolutely mandatory).
- Ability to travel worldwide to meet customers and attend exhibitions
- The right candidate should:
 - Have excellent interpersonal and communications skills - key in achieving results in this position
 - Be highly organized, interested in being in a hands-on position
 - Be capable of working and communicating with all levels of associates and customers
 - Demonstrate professional, ethical behavior in all aspects of the job
 - Have a professional presence
 - Be a willing and quick learner and be motivated by self-development and constructive feedback
 - Be fast paced with strong focus on results
 - Be able to use technology with ease and efficiency way

Candidates with the above competencies should send their CV at xpapadimitriou@i2s.gr, referring the position **Pre-Sales Consultant (Code: PSC-SC)**