



To empower our Sales team, we are looking for a

Technical Sales Engineer (Projects Support)



Ravago Greece Group is member of **Ravago Group**, which is the number one service provider in the global market of plastics, rubber, and chemicals, serving more than 50,000 active customers, through 325 locations across more than 65 countries worldwide, having long lasting partnerships for more than 55 years and counting more than 8000 employees globally.

Ravago Group in Greece is a group of companies specialized in the following fields of activities: Manufacturing, Chemicals, Plastics & Elastomers, Building & Construction Solutions, Renewable Energy & Real Estate. It has a remarkable presence in the Greek Market for more than 35 years and after the recent acquisitions counts more than 400 employees all over Greece.

Position: Technical Sales Engineer (Projects Support)

Reports to: Sales Manager

Position Role: Develops long-term relationships with clients, through managing and interpreting their requirements, provides sales technical assistance, designs and makes technical presentations and demonstrate how a product meets client needs.

Duties & Responsibilities

- Identification and technical support of large and medium projects
- Specifications of materials in design & architectural offices
- Monitoring and communication with major technical companies
- Project file management and continuous updating till the completion of each project
- Focus on external thermal insulation projects and ETICS supplier management

Competencies

- Identify and organize resources needed to accomplish tasks, monitoring progress against deadlines and milestones, establish clear priorities
- Able to communicate clearly, concisely, and directly with all stakeholders
- Look for tangible solutions that are satisfactory for all the parties involved, propose several solutions that can be accepted by conflicting parties, overcome the difference in opinions by looking for a common ground
- Come forward with the right argumentation at the right moment, look for long-range win-win situations
- Encourage others to share their views, emphasize common denominators in a team to reinforce team spirit and the importance of a shared result

Minimum Requirements

- Bachelor's degree in Civil or Structural Engineering
- Minimum 3 years' as Technical Sales Engineer
- Excellent knowledge of Microsoft Office Suite
- Knowledge of SAP and AutoCAD would be considered as an asset
- Fluent in English, both verbal and written

What we offer

- Competitive remuneration package
- Pleasant and modern working environment, convenient location
- Trainings
- Group medical insurance
- Opportunity for career development

After collecting and evaluating CVs, we will contact candidates who meet the requirements to set up an appointment for an interview. It will be kept confidential.

CVs will be filed and processed in accordance with the terms, conditions, and requirements of EU Regulation 2016/679 for the protection of individuals regarding personal data processing.

CVs will be used exclusively to cover the above job position. In case you consent to the use of your CV to cover future job positions, please indicate this in writing when sending your CV.

Interested in joining? Get in touch: hr.gr@ravago.com

(Please have as an email title the code TSE/RH)